

The “Vision Team” (**Ken Lawrence** and **Bob Lamb**) talks about pushing through their vision  
Now let’s talk about the **hard results of their leadership**:

## THE ELEPHANT IN THE ROOM

- Bob Lamb, Executive Director (CEO) of the APS, from 1994-2006 (12 years)
- Ken Lawrence was the Chairman of the Building Expansion Committee

### **They originally told the APS Board:**

1. “The Match Factory total cost would be \$5.5 million”
2. “The old APS State College building, with tax credits, would be sold for \$3.7 million”
3. APS would “only” need to raise cash of \$1.8 million for everything.
4. The APS had no debt.

### **And the results of their planning and management:**

1. Total current costs to complete the Match Factory are \$15 million – not \$5.5 million.
  - a. APS has **already spent** \$8 million on the Match Factory
  - b. Current costs to complete the Match Factory call for an **additional \$7 million!**
2. The old APS State College building only netted the APS \$2 million – not \$3.7 million
3. APS will need to raise \$13 million for the match factory project costs – not \$1.8 million
4. The APS/APRL now have the largest debt in their history

### **Other Results of Their Leadership:**

1. *The Vision Team talks about starting a new “Outreach Program” to attract more collectors and build membership—Yet during Bob Lamb’s tenure as CEO, the APS **lost about a quarter** of its membership (13,747 members lost).*
2. *The Vision Team talks about building up the society’s nest egg—Yet during the Lamb administration, the APS experienced many years of **deficit spending** as expenses exceeded income.*
3. *The Vision Team talks about making the APS/APRL accessible to every member—If the APS is burdened financially to complete the complex in the town where Lawrence and Lamb live, how will those who don’t live in Bellefonte get access to services? Services cost money.*
4. *In an email to the APS Board in November 2001, Ken Lawrence threatened to “evict the APS” from the APS building if we did not proceed with the Match Factory move.*
5. *The Vision Team says they want openness—Yet they **failed** to report the ballooning cost overruns of the Match Factory development and the consequent huge debt to the members.*

For more details, issues and documents that support the above, please go to our website: **[www.aps-vp.org](http://www.aps-vp.org)**

*It’s time for a change. It’s time for competence, integrity and responsibility.*

*Saadi, Rod and Straight offer a better way for the APS*

# Honesty, Collegiality & Credibility:

*For Board of Vice Presidents of the APS:*



**Wade Saadi**  
Current Director At Large



**Steven J. Rod**  
Former APS Treasurer



**David L. Straight**  
Current Director At Large

## **We are running for the Board of Vice Presidents because...**

- We will make the difference because we are responsible.
- We believe in open and *honest* communications.
- We have the necessary business and financial experience to help the APS recover from its current financial challenges.
- We have the know-how and dreams to increase services to all members.
- We are committed to having the APS serve all members, no matter where they live.
- We can help the largest number of philatelists get more out of the hobby not by simply investing more in bricks and mortar in Bellefonte, but by increasing APS focus on technology.
- We will not allow an unnatural *obsession* with the Match Factory to bankrupt and destroy the APS.
- We have the integrity to address important issues openly with the membership and not hide them.
- None of us has—or ever has had—relatives on the payroll at the APS/APRL.
- None of us will be in a position of overseeing someone who replaced us in a job at the APS.

After our own discovery of the situations at the APS, we felt we could not stand by and let the APS go down. We believe that the APS—that stamp collecting—both have a wonderful, bright future. All it needs is leadership, oversight, prudent financial management, attention to details and commitment from those whom you entrust to make sure everything is run well.

For the membership, the only question in this election is this:

- *Do you want the future of your APS in hands you can trust?*

*If so, please vote for us.*

**Wade SAADI, David STRAIGHT & Steven ROD**  
*Board of Vice Presidents*